



COMPLIANT STORAGE SOLUTIONS

GLASSHOUSE



Compliant Storage Solutions for Financial Services Firms

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CISCO GLOBAL FINANCIAL MARKETS



Why Fiberglass?

- Compliance inevitably falls to the data centre
- Sarbox affects storage, data retention, auditability and traceability
- FSA affects continuity, resilience and redundancy
- Data protection affects security

Why Fiberglass?

- Compliance => Storage policy
- Storage policy => Storage technologies
- Storage technologies => storage services
- Storage services => Storage networks
- Compliance consultants, storage vendors and storage network companies all speak different languages

Fiberglass

- Brings together...
 - Compliance consultancy
 - Storage platforms
 - Storage services
 - Storage network technologies
 - Storage network services
- Within and between datacentres
- From datacentres to regions

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This morning's agenda

- **The Fiberglass Alliance** Tim Moran
Cisco
- **Storage Strategies** Rupert Beeby
The key to compliance Glasshouse
- **Storage Networking Technologies** Darren Ballard
Fiberchannel Cisco
Optical
IP and Caching Ian Bond
Cisco
- **Managed Storage Network Services** Nigel Pitcher
...for mainframes, mid-range and PC Fibernet
- **Working with the alliance** Dave Leyland
Glasshouse
- **Q&A**